

Northeast Indiana Association of Health Underwriters, Inc.
Income Expenses vs Budget
July 2014 through June 2015

Income		Budget approved - 9/3/2014	Jul '13 - Jun 14 Actual Inc & Exp	2013-2014 Budget	\$ Over Budget	% of Budget	2014-2015 Budget
Community Service Project							
	Matthew 25		90.00				
	Comm.Service Project		181.45	500.00	-318.55	36.29%	500.00
Total Community Service Project			271.45	500.00	-228.55	54.29%	500.00
Membership Dues							
	Direct Deposit		3,157.50	3,700.00	-542.50	85.34%	3600.00
	Membership Dues - Other		405.00				
Total Membership Dues			3,562.50	3,700.00	-137.50	96.28%	3600.00
Programs							
Super CE Day							
	Super CE Day - Sponsorship		1,400.00	1,000.00	400.00	140.0%	1,000.00
	Super CE Day - Registrations		2,000.00	2,500.00	-500.00	80.0%	2,500.00
Total Super CE Day			3,400.00	3,500.00	-100.00	97.14%	3,500.00
Health Ins Mgmt Conference							
	Health Conference Sponsorships		0.00	4,000.00	-4,000.00	0.0%	3,600.00
	Health Conference Attendee Fees		0.00	1,000.00	-1,000.00	0.0%	1,000.00
Total Health Ins Mgmt Conference			0.00	5,000.00	-5,000.00	0.0%	4,600.00
Golf Outing							
	Golf Outing - Sponsorships		3,700.00	2,000.00	1,700.00	185.0%	2500.00
	Golf Outing - Player's Fees		1,275.00	1,500.00	-225.00	85.0%	1500.00
Total Golf Outing			4,975.00	3,500.00	1,475.00	142.14%	4000.00
Monthly Luncheon Meetings							
	CE Fees		240.00	200.00	40.00	120.0%	200.00
	Guest Fees		130.00	300.00	-170.00	43.33%	300.00
	Luncheon Fees		1,890.00	2,500.00	-610.00	75.6%	2,500.00
	Sponsor Fees		250.00	2,500.00	-2,250.00	10.0%	2,500.00
Total Monthly Luncheon Meetings			2,510.00	5,500.00	-2,990.00	45.64%	5,500.00
Total Programs			10,885.00	17,500.00	-6,615.00	62.2%	17,600.00
Total Income			14,718.95	21,700.00	-6,981.05	67.83%	21,700.00
Expense							
Member Dues to NAHU			405.00				0.00
Send Out Cards							
	Monthly Fee		33.18				0.00
Total Send Out Cards			33.18				0.00
Continuing Education Expenses							
	CE Course Expenses		0.00	300.00	-300.00	0.0%	300.00
	CE Course Application Fees		0.00	100.00	-100.00	0.0%	100.00
Total Continuing Education Expenses			0.00	400.00	-400.00	0.0%	400.00
Advertising							
	Constant Contact		168.00	200.00	-32.00	84.0%	200.00
	Gifts		97.90	200.00	-102.10	48.95%	200.00

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	Marketing		0.00	550.00	-550.00	0.0%	0.00	
	Website							
		New Website - Fee to set up via ISAHU					800.00	
		Image Hosting	125.52					
		Website - Other	37.98	150.00	-112.02	25.32%	165.00	
		Total Website	163.50	150.00	13.50	109.0%	165.00	
	Total Advertising		429.40	1,100.00	-670.60	39.04%	565.00	
	Banking Services							
		Service Fees	0.00	30.00	-30.00	0.0%	35.00	
		Bank Fee	0.00	30.00	-30.00	0.0%	35.00	
		Checks	0.00	40.00	-40.00	0.0%	45.00	
		Total Banking Services	0.00	100.00	-100.00	0.0%	115.00	
	Contributions							
		HUPAC Admin Fees	146.00	150.00	-4.00	97.33%	150.00	
		Total Contributions	146.00	150.00	-4.00	97.33%	150.00	
	Insurance							
		Directors & Officers Coverage	328.00	350.00	-22.00	93.71%	350.00	
		General Liability Coverage	0.00					
		Total Insurance	328.00	350.00	-22.00	93.71%	350.00	
	Office Supplies							
		Pacesetter Supplies	178.65	75.00	103.65	238.2%	150.00	
		General	0.00	100.00	-100.00	0.0%	100.00	
		Total Office Supplies	178.65	175.00	3.65	102.09%	250.00	
	Postage and Delivery							
		Shipping Fees	15.00				15.00	
		Postage	0.00	50.00	-50.00	0.0%	50.00	
		P.O. Box Rental	54.00	55.00	-1.00	98.18%	60.00	
		Total Postage and Delivery	69.00	105.00	-36.00	65.71%	125.00	
	Professional Fees							
		Chamber Membership	0.00	360.00	-360.00	0.0%	360.00	
		Non-Profit Corp	10.00	10.00	0.00	100.0%	10.00	
		Total Professional Fees	10.00	370.00	-360.00	2.7%	370.00	
	Program Expenses							
		Capitol Conference						
			Baggage Fees	50.00			100.00	
			Mileage	339.00	400.00	-61.00	84.75%	400.00
			Parking/Cab	93.74	200.00	-106.26	46.87%	100.00
			Airfare	74.95	500.00	-425.05	14.99%	500.00
			Hotel	685.47	1,500.00	-814.53	45.7%	1,500.00
			Miscellaneous	250.00			0.00	

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		Registration	118.75	600.00	-481.25	19.79%	500.00
		Total Capitol Conference	1,611.91	3,200.00	-1,588.09	50.37%	3100.00
		Golf Outing					
		Signage	64.20	50.00	14.20	128.4%	50.00
		Alcoholic Drinks					
		Import Beer	18.06				
		Shots	11.12				
		Alcoholic Drinks - Other	238.00	250.00	-12.00	95.2%	300.00
		Total Alcoholic Drinks	267.18	250.00	17.18	106.87%	300.00
		Cart Fees	411.40	400.00	11.40	102.85%	400.00
		Gifts	86.85	100.00	-13.15	86.85%	100.00
		Golfing Fees	1,100.00	1,200.00	-100.00	91.67%	1,200.00
		Lunch	600.00	600.00	0.00	100.0%	600.00
		Non-Alcohol Drinks					
		Gatorade/Tea	38.85	75.00	-36.15	51.8%	50.00
		Soft Drinks	37.00	50.00	-13.00	74.0%	50.00
		Bottled Water	26.00	75.00	-49.00	34.67%	50.00
		Total Non-Alcohol Drinks	101.85	200.00	-98.15	50.93%	150.00
		Snacks	81.83	150.00	-68.17	54.55%	150.00
		Tax & Tips	265.20	300.00	-34.80	88.4%	300.00
		Total Golf Outing	2,978.51	3,250.00	-271.49	91.65%	3,250.00
		Health Mgmt Conference					
		Equipment Rental	0.00	50.00	-50.00	0.0%	50.00
		Food & Beverages	0.00	600.00	-600.00	0.0%	600.00
		Printing	0.00	100.00	-100.00	0.0%	100.00
		Service Charges	0.00	200.00	-200.00	0.0%	200.00
		Signage	0.00	50.00	-50.00	0.0%	50.00
		Site Setup Costs	0.00	150.00	-150.00	0.0%	150.00
		Total Health Mgmt Conference	0.00	1,150.00	-1,150.00	0.0%	1,150.00
		ISAHU Convention & Leadership					
		Hotel	0.00	450.00	-450.00	0.0%	1,000.00
		Mileage	0.00	500.00	-500.00	0.0%	500.00
		Registration	125.00	275.00	-150.00	45.46%	450.00
		Total ISAHU Convention & Leadership	125.00	1,225.00	-1,100.00	10.2%	1,950.00
		Monthly Luncheon Meetings					
		Room Rental	60.00				0.00
		Equipment Rental	20.00				100.00
		Beverages	276.35	400.00	-123.65	69.09%	400.00
		Gratuity & Tax	461.54	700.00	-238.46	65.93%	700.00

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		Meals	1,294.35	2,300.00	-1,005.65	56.28%	2,300.00
		Total Monthly Luncheon Meetings	2,112.24	3,400.00	-1,287.76	62.13%	3500.00
		National Convention					
		Taxi	0.00	150.00	-150.00	0.0%	150.00
		Airfare	0.00	600.00	-600.00	0.0%	600.00
		Hotel	0.00	1,500.00	-1,500.00	0.0%	1,500.00
		Registration	0.00	1,500.00	-1,500.00	0.0%	1,500.00
		Total National Convention	0.00	3,750.00	-3,750.00	0.0%	3,750.00
		Region 3 Conference					
		Hotel	133.28	150.00	-16.72	88.85%	150.00
		Mileage	0.00	50.00	-50.00	0.0%	50.00
		Parking	0.00	25.00	-25.00	0.0%	25.00
		Registration	0.00	100.00	-100.00	0.0%	100.00
		Total Region 3 Conference	133.28	325.00	-191.72	41.01%	325.00
		Super CE Day					
		Photocopies	0.00				
		Desserts	29.75	50.00	-20.25	59.5%	50.00
		Breakfast	78.75	100.00	-21.25	78.75%	100.00
		Beverage Bar	122.50	150.00	-27.50	81.67%	150.00
		Tax	44.59	75.00	-30.41	59.45%	75.00
		Service Charges	96.10	100.00	-3.90	96.1%	100.00
		Vendor Booths	63.00	100.00	-37.00	63.0%	100.00
		Room Rental	0.00	0.00	0.00	0.0%	0.00
		Meals	271.25	300.00	-28.75	90.42%	300.00
		Sircon Fees	0.00	300.00	-300.00	0.0%	300.00
		Printing	0.00	75.00	-75.00	0.0%	75.00
		Total Super CE Day	705.94	1,250.00	-544.06	56.48%	1,250.00
		Total Program Expenses	7,666.88	17,550.00	-9,883.12	43.69%	18,275.00
		Public Service Project					
		Cutter Memorial Golf Outing	100.00				100.00
		Dealey Children Education Fund	500.00	250.00	250.00	200.0%	250.00
		American Cancer Society	0.00	250.00	-250.00	0.0%	0.00
		Community Harvest	124.68	250.00	-125.32	49.87%	250.00
		Matthew 25	0.00	250.00	-250.00	0.0%	250.00
		Toys for Tots	141.00	250.00	-109.00	56.4%	250.00
		Total Public Service Project	865.68	1,250.00	-384.32	69.25%	1,100.00
		Total Expense	10,131.79	21,550.00	-11,418.21	47.02%	21,700.00
			4,587.16	150.00	4,437.16	3,058.11%	0.00
			4,587.16	150.00	4,437.16	3,058.11%	0.00