



Northeast Indiana Association of Health Underwriters Newsletter

September 2017

President's Message

What a successful 3rd quarter this has been so far. I am proud of this chapter and the representation we had at the State and Region 3 Conventions. Our members are the driving force behind our association. We have one of the best groups of health professionals in the area.

The Annual Golf Outing has taken place or is underway, depending on when you are reading the newsletter. Looks like we are having a record breaking event. Thank you to Dotty Wiggan, Jeff Fabini and the entire team that helped pull this off. The Fort Wayne Rescue Mission will be a benefactor of the event as well as our chapter.

Remember that September's meeting will be held onsite. See www.neiahu.org under events for detailed information.

Looking for a place to watch the Live from NAHU Webinar and receive 1 hr. CE credit? Look no farther than our October meeting being held on 10/12/2017. Register [here](#).

I want to personally invite you to the Summer Wine Social and Membership Recruitment Event being held on the 27th at Byler Lane Winery. RSVP is required so please let Nate Jones know that you will be in attendance either by email or by registering [online](#).

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2017-2018 NEIAHU Board

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Nathan Jones



Warmest Regards,

[Bill Hartman](#)
NEIAHU President
2017-18

Committee Updates

Public Service

September's Monthly Meeting will be onsite at:

Visiting Nurse
(Peggy F. Murphy Community Grief Center)
5920 Homestead Road
Fort Wayne, IN 46814

The center is adjacent to the Visiting Nurse Hospice Home. The meeting will be held in the lower level conference rooms in the Center.

This event will be a catered lunch therefore RSVP is required if you plan on eating.

We hope to see you there.

[Ava Lillmars](#)
Public Service Chair

HUPAC



The Indiana State Association of Health Underwriters (ISAHU) Board of Directors has achieved 100% Board Participation contributing to HUPAC.

The ISAHU Board of Directors challenges all 7 Local Boards to achieve 100% participation of your Board of Directors. On August 25, 2017, South Central & Greater Bloomington will host a Fundraising Event for Congressman Trey Hollingsworth with HUPAC & local NAIFA Chapters. All are welcome to join them! Please look for more info to follow!

HUPAC Update by David Berman, ISAHU-HUPAC Chair

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Highest Retention Rate
Medium Local Chapter
2016-2017



NEIAHU National
Convention Attendees



Upcoming Events

[September's Meeting](#) will be held On Site at Visiting Nurse & Hospice. Please see website for details. www.neiahu.org or contact Cindy Trahin at 260-459-4601.

[October's Meeting](#) will be held at the Kachmann Auditorium. The meeting will not include lunch but will be immediately followed by the Live from Nahu Webinar for 1 hour of free CE credit.

[December's Meeting](#) info will be announced shortly. Please save the date of 12/18 on your calendar as we look forward to seeing you there to regroup after a successful AEP!

SAVE THE DATE!

January 11, 2018 NEIAHU will be hosting its Annual Awards Ceremony at Parkview Field. More details to follow!

Compliance Corner



The baby boomer generation is rapidly approaching Medicare eligibility age with 10,000 new enrollees every day. But many who are approaching eligibility are increasingly delaying retirement and keeping their existing insurance coverage. Join us on Thursday, September 21, at 1:00 p.m. Eastern for a NAHU member-exclusive Compliance Corner webinar to explore many of these issues in an advanced session on the interaction of Medicare with group insurance. Hosted by The Brokerage Inc. President Mike Smith and Savoy Associates Chief Compliance Officer Joan Fusco, this session will discuss Medicare in relation to:

- Medicare Secondary Payer (MSP)
- When employers can pay for Medicare Supplement or Medicare premiums
- Consolidated Omnibus Budget Reconciliation Act (COBRA) continuation coverage
- Age Discrimination in Employment Act (ADEA) issues
- Health Reimbursement Arrangements (HRAs)
- Health Savings Accounts (HSAs)

The session is limited to 1,000 participants; if you can't make it or it fills up, the session will be recorded and the slides and webinar recording will be [posted online](#).

You can register for the webinar [here](#).

Education Foundation



CONGRATULATIONS!

NEIAHU has met the NAHU criteria to be designated as a Gold level Chapter for 2017 in the Annual Chapter Certification program.

NEIAHU has achieved certification every year since 2007 when the Chapter Certification program was first introduced!

2017-18 Corporate Sponsors



Special Thanks to MedPartners for the use of their Conference room for our monthly board meetings

[Join Our Mailing List!](#)

NEIAHU Records for Review

Note: Monthly Financial Reports are available for review. Please contact the [Association Treasurer](#) to request copies of these reports.

NEIAHU By-Laws, Annual Summary of Activities, Strategic Plan and Policies & Procedures are available for review. Please contact the Association Secretary to request copies or click below:

[NEIAHU By-Laws](#)

[2016 Summary of Activities](#)



The NAHU Education Foundation helps consumers and communities access and afford high-quality healthcare through educational programs, targeted contributions and user-friendly tools. Click [HERE](#) to learn more.

We want to offer a sincere THANK YOU to MedPartners for allowing the NEIAHU Board to use their conference room every month for our Monthly Board Meetings.

Board meetings are open to membership and occur the 2nd Wednesday of every month from 8:30 am – 9:30 am.

NAHU's Mission Statement

NAHU will improve its member's ability to meet the health, financial and retirement security needs to all Americans through education, advocacy and professional development.

NAHU's Vision Statement

Every American will have access to private sector solutions for health, financial and retirement security and the services of the insurance professional.